

Our heart beats for fruit and vegetables! As an international partner to our fruit and vegetable producers in Europe and overseas, we offer a varied range of fields of activity in a highly exciting industry. As a traditional company, we combine classic values with agile methods and always operate at eye level, trend-orientated and always with a good deal of dynamism and spirit.

On our development journey, we have always been able to rely on one crucial component:

A motivated and strong team!

At the earliest possible date we are looking for a:

### **Sales & Procurement Manager:in Fruit & Vegetables (m/f/d) in the Import Trade Italy division (Kaarst)**

#### **Your tasks:**

- Supporting existing producer relationships and developing additional partners
- Intensive customer care and realisation of price negotiations and calculations
- Consistent market observation and competition analysis
- Regular supplier and customer visits
- Successful contribution to sales and earnings targets
- Administrative processing of orders and logistics orders

#### **Your skills:**

- Dynamic sales personality
- Confident handling of MS Office and preferably MS Dynamics NAV
- Confident demeanour, negotiating skills and decisiveness
- Diplomatic skills, persuasiveness and tenacity
- Flexibility, initiative and team-orientation
- Language skills: German, Italian

#### **Your perspective:**

A pleasant working environment, great challenges where you can get involved and help develop the future.

As part of us, you will have a lot of responsibility right from the start.

BUT of course we won't let you bite the bullet!

We will support you with our onboarding programme from day one.

**In addition we offer:**

- Attractive compensation
- Special benefits such as capital-forming benefits, company pension scheme, subsidised job ticket
- Lunch allowance three days a week
- Financial support for your next bicycle purchase
- Professional and personal development opportunities
- Corporate benefits
- Subsidy for the Urban Sports Club

Have we piqued your interest?  
Then we look forward to receiving your informative CV!

→ [Jobs-dus@koella.com](mailto:Jobs-dus@koella.com)