

Our heart beats for fruit and vegetables! As an international partner to our fruit and vegetable producers in Europe and overseas, we offer a varied range of fields of activity in a highly exciting industry. As a traditional company, we combine classic values with agile methods and always operate at eye level, trend-orientated and always with a good deal of dynamism and spirit.

On our development journey, we have always been able to rely on one crucial component:

A motivated and strong team!

At the earliest possible date we are looking for Kaarst (surrounding area Düsseldorf) or Bolzano a:

Sales & Procurement Manager Fruit & Vegetables (m/f/d)_Italy

Your tasks:

- Supporting existing producer relationships and developing additional partners
- Intensive customer care and realisation of price negotiations and calculations
- Consistent market observation and competition analysis
- Regular supplier and customer visits
- Successful contribution to sales and earnings targets
- Administrative processing of orders and logistics orders

Your skills:

- Dynamic sales personality
- Experience in the food sector, ideally with fruit and vegetables
- Confident handling of MS Office and preferably MS Dynamics NAV
- Confident demeanour, negotiating skills and decisiveness
- Diplomatic skills, persuasiveness and tenacity
- Flexibility, initiative and team-orientation
- Language skills: German, Italian

Your perspective:

A pleasant working environment, great challenges where you can get involved and help develop the future.

As part of us, you will have a lot of responsibility right from the start.

BUT of course we won't let you bite the bullet!

We will support you with our onboarding programme from day one.

In addition we offer:

- Attractive compensation
- Special benefits such as capital-forming benefits, company pension scheme, subsidised job ticket
- Mobile workday
- Lunch benefit three days a week
- Financial support for your next bicycle purchase
- Professional and personal development opportunities
- Corporate benefits
- Subsidy for the Urban Sports Club

Have we piqued your interest?

Then we look forward to receiving your informative CV!

→ Jobs-dus@koella.com