

# Job description

Our heart beats for fruit and vegetables! As a full-service provider, we offer a varied spectrum of activities. As a traditional company, we combine classic values with agile methods and always move at eye level, trend-oriented and always with a good deal of dynamism and spirit.

On our development journey we could always rely on the one decisive component: A motivated and strong team!

But we want even more: Tradition meets Future! **And now you come into the game!** 

For our office in Kent we are looking for a

## Sales & Procurement Manager (f/m/d) England

#### Your tasks:

- Marketing of fruit & vegetables to the English wholesale and retail trade as well as HoReCa and industrial processing
- Procurement and sales responsibility
- Negotiating prices and conditions with international producers and trading partners
- Create annual plans, programmes and be responsible for budgets
- Ensuring the availability of goods
- Development of assortment and concept strategies
- Evaluation of key figures and measures to be derived from them

#### Your skills

- A committed and team-oriented personality with high social competence and communication strengths
- A successfully completed apprenticeship (ideally in the food industry) and/or studies or specialist training and further education
- Several years of professional experience in purchasing or sales
- Ideally existing network within the English and European supermarket chain and/or the processing industry
- Negotiating skills and structured way of working
- Analytical thinking and routine handling of numbers and data
- Further language skills such as Spanish or German desirable



# Your perspective

- Working in a company with tradition that is always one step ahead of its time that's us.
- As part of us, you have a lot of responsibility right from the start. BUT of course we don't let you bite the bullet! We support you with our onboarding programme from day 1.

### So, instead of counting peas... Curious?

Then become part of our KÖLLA Family!

Apply directly by email jobs@koella.com. We take every application personally! And P.S.: More than a CV is not necessary.

Do you have any questions? Then please contact: jobs@koella.com Human Resources